

BEST Group has a salesforce database. This form is designed to accelerate the process of transferring contact details from business cards into the database and assigning a contact to one or more BEST Group businesses or services.

The workflow is

1. **STEP ONE** - Attach business cards to this form.
2. **STEP TWO** - Indicate which BEST Group company or companies these people should be entered under by ticking the check box, see Table 1.1.

BEST Group Company	Description
BECC _USEA	Customers who are in the semiconductor industry
PiezoSource	Speaker customers
BEST-Bio	Martin Peacock is going to move people out of this company so don't use
Encore	Car equipment customers
BEST Chem. and Pharma Services	Research scientists in the biotech, pharma and chemical industry
BEST-Bio Diagnostics	People in the IVD and biosensor industry
BEST Cloud	People interested in Cloud Services
BEST Group	People to whom we would want to promote the group of companies
BEST Medical Center and Services	People interested in our services to medical centers and our medical centers

3. **STEP THREE** - Scan the cards as a PDF or JPEG.
4. **STEP FOUR** - Upload the scanned document to the IT Request Ticketing along with a request to enter the details into salesforce.

<p>BEST Group Company (CARD ONE)</p> <p>BECC _USEA</p> <p>PiezoSource</p> <p>BEST-Bio</p> <p>Encore</p> <p>EST Chem. and Pharma Services</p> <p>BEST-Bio Diagnostics</p> <p>BEST Cloud</p> <p>BEST Group</p> <p>BEST Medical Center and Services</p>	<p>Tick which company(s) to assign contact to</p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>1930 Harrison Street, Suite #602 Hollywood, Florida 33020 866-4-ESCRIP (437-2747) Main 809-989-7608 Mobile 877-851-7537 Fax www.safemedolutions.com</p> <p><i>Great Software</i></p> <p>Matthew J. Bial Director of Technology matt@safemedolutions.com</p>	<p>BEST Group Company (CARD TWO)</p> <p>BECC _USEA</p> <p>PiezoSource</p> <p>BEST-Bio</p> <p>Encore</p> <p>BEST Chem. and Pharma Services</p> <p>BEST-Bio Diagnostics</p> <p>BEST Cloud</p> <p>BEST Group</p> <p>BEST Medical Center and Services</p>	<p>Tick which company(s) to assign contact to</p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>Cheryl Needham</p> <p>Clinical Education Manager Sleep Therapy, North America Home Healthcare Solutions Philips Healthcare Tel: 724-387-4150 Fax: 724-387-7402 Mobile: 412-601-4150 www.philips.com/respironics cheryl.needham@philips.com</p> <p>1740 Golden Mile Highway Monroeville, PA 15146</p>
<p>BEST Group Company (CARD THREE)</p> <p>BECC _USEA</p> <p>PiezoSource</p> <p>BEST-Bio</p> <p>Encore</p> <p>EST Chem. and Pharma Services</p> <p>BEST-Bio Diagnostics</p> <p>BEST Cloud</p> <p>BEST Group</p> <p>BEST Medical Center and Services</p>	<p>Tick which company(s) to assign contact to</p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>Sutha Kamal Cofounder & CEO Massive Health 330 Townsend, Suite 207 San Francisco, CA, 94107</p> <p>Card THREE</p> <p>sutha@massivehealth.com +1 415.680.3565 @suthakamal (twitter)</p>	<p>BEST Group Company (CARD FOUR)</p> <p>BECC _USEA</p> <p>PiezoSource</p> <p>BEST-Bio</p> <p>Encore</p> <p>EST Chem. and Pharma Services</p> <p>BEST-Bio Diagnostics</p> <p>BEST Cloud</p> <p>BEST Group</p> <p>BEST Medical Center and Services</p>	<p>Tick which company(s) to assign contact to</p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>Adigy Corporation</p> <p>William New, MD, PhD Chairman</p> <p>+1 650 868 7358 wnew@adigy.com</p> <p>PO Box 460640 Noe Station San Francisco, CA 94146</p> <p><i>File this guide re prostate cancer. Log in</i></p> <p>PO Box 47076 RPO City Square Vancouver, BC V5Z 4L6</p>
<p>BEST Group Company (CARD FIVE)</p> <p>BECC _USEA</p> <p>PiezoSource</p> <p>BEST-Bio</p> <p>Encore</p> <p>EST Chem. and Pharma Services</p> <p>BEST-Bio Diagnostics</p> <p>BEST Cloud</p> <p>BEST Group</p> <p>BEST Medical Center and Services</p>	<p>Tick which company(s) to assign contact to</p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>Card FIVE</p>	<p>BEST Group Company (CARD SIX)</p> <p>BECC _USEA</p> <p>PiezoSource</p> <p>BEST-Bio</p> <p>Encore</p> <p>EST Chem. and Pharma Services</p> <p>BEST-Bio Diagnostics</p> <p>BEST Cloud</p> <p>BEST Group</p> <p>BEST Medical Center and Services</p>	<p>Tick which company(s) to assign contact to</p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>Card SIX</p>