

BEST Group has a salesforce database. This form is designed to accelerate the process of transferring contact details from business cards into the database and assigning a contact to one or more BEST Group businesses or services.

The workflow is

1. **STEP ONE** - Attach business cards to this form.
2. **STEP TWO** - Indicate which BEST Group company or companies these people should be entered under by ticking the check box, see Table 1.1.

BEST Group Company	Description
BECCI_USEA	Customers who are in the semiconductor industry
PiezoSource	Speaker customers
BEST-Bio	Martin Peacock is going to move people out of this company so don't use
Encore	Car equipment customers
BEST Chem and Pharma Services	Research scientists in the biotech, pharma and chemical industry
BEST-Bio Diagnostics	People in the IVD and biosensor industry
BEST Cloud	People interested in Cloud Services
BEST Group	People to whom we would want to promote the group of companies
BEST Medical Center and Services	People interested in our services to medical centers and our medical centers

3. **STEP THREE** - Scan the cards as a PDF or JPEG.
4. **STEP FOUR** - Upload the scanned document to the IT Request Ticketing along with a request to enter the details into salesforce.

BEST Group Company (CARD ONE)	Tick which company(s) to assign contact to	<p>Kelly L. Close president</p> <p>CLOSE CONCERNS</p> <p>415.241.9500 office / 415.518.5336 mobile / 415.354.3515 fax Close Concerns, Inc. One Ferry Building, Ste 255 San Francisco, CA 94111 kelly.close@closeconcerns.com</p>	BEST Group Company (CARD TWO)	Tick which company(s) to assign contact to
BECCI_USEA	<input type="checkbox"/>		BECCI_USEA	<input type="checkbox"/>
PiezoSource	<input type="checkbox"/>		PiezoSource	<input type="checkbox"/>
BEST-Bio	<input type="checkbox"/>		BEST-Bio	<input type="checkbox"/>
Encore	<input type="checkbox"/>		Encore	<input type="checkbox"/>
BEST Chem. and Pharma Services	<input type="checkbox"/>		BEST Chem. and Pharma Services	<input type="checkbox"/>
BEST-Bio Diagnostics	<input checked="" type="checkbox"/>		BEST-Bio Diagnostics	<input checked="" type="checkbox"/>
BEST Cloud	<input type="checkbox"/>		BEST Cloud	<input type="checkbox"/>
BEST Group	<input type="checkbox"/>		BEST Group	<input type="checkbox"/>
BEST Medical Center and Services	<input type="checkbox"/>		BEST Medical Center and Services	<input type="checkbox"/>

BEST Group Company (CARD THREE)	Tick which company(s) to assign contact to	<p>Alex Garcia Director, Regional Sales</p> <p>CARDIOCOM Experts In TelehealthSM</p> <p>www.cardiocom.com 7980 Century Blvd. • Chanhassen, MN 55317 Direct: (954) 531-8953 • Fax: (888) 320-8881 Tel: (888) 243-8881 Email: agarcia@cardiocom.com</p>	BEST Group Company (CARD FOUR)	Tick which company(s) to assign contact to
BECCI_USEA	<input type="checkbox"/>		BECCI_USEA	<input type="checkbox"/>
PiezoSource	<input type="checkbox"/>		PiezoSource	<input type="checkbox"/>
BEST-Bio	<input type="checkbox"/>		BEST-Bio	<input type="checkbox"/>
Encore	<input type="checkbox"/>		Encore	<input type="checkbox"/>
BEST Chem. and Pharma Services	<input type="checkbox"/>		BEST Chem. and Pharma Services	<input type="checkbox"/>
BEST-Bio Diagnostics	<input checked="" type="checkbox"/>		BEST-Bio Diagnostics	<input checked="" type="checkbox"/>
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BEST Group	<input type="checkbox"/>		BEST Group	<input type="checkbox"/>
BEST Medical Center and Services	<input type="checkbox"/>		BEST Medical Center and Services	<input type="checkbox"/>

BEST Group Company (CARD THREE)	Tick which company(s) to assign contact to	<p>PTS Manufacturer of the CardioChek System</p> <p>Bob Murphy MT (ASCP) Technical Support Specialist</p> <p>Polymer Technology Systems, Inc. 7736 Zionsville Road Indianapolis, IN 46268 USA</p> <p>phone +1.317.503.7966 (cell) fax +1.718.360.5334</p> <p>bmurphy@cardiochek.com</p>	BEST Group Company (CARD FOUR)	Tick which company(s) to assign contact to
BECCI_USEA	<input type="checkbox"/>		BECCI_USEA	<input type="checkbox"/>
PiezoSource	<input type="checkbox"/>		PiezoSource	<input type="checkbox"/>
BEST-Bio	<input type="checkbox"/>		BEST-Bio	<input type="checkbox"/>
Encore	<input type="checkbox"/>		Encore	<input type="checkbox"/>
BEST Chem. and Pharma Services	<input type="checkbox"/>		BEST Chem. and Pharma Services	<input type="checkbox"/>
BEST-Bio Diagnostics	<input checked="" type="checkbox"/>		BEST-Bio Diagnostics	<input checked="" type="checkbox"/>
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BEST Group	<input type="checkbox"/>		BEST Group	<input type="checkbox"/>
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BEST Group Company (CARD THREE)	Tick which company(s) to assign contact to	<p>Steve Robinson, RN, BSN Sr. Clinical Specialist</p> <p>Hospira Hospira Worldwide, Inc. 2815 Coliseum Dr. Suite 250 Charlotte, NC 28217 T 704.323.4054 F 704.335.1309 C 704.608.0490 steve.robinson2@hospira.com</p>	BEST Group Company (CARD FOUR)	Tick which company(s) to assign contact to
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PiezoSource	<input type="checkbox"/>		PiezoSource	<input type="checkbox"/>
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BEST Group	<input type="checkbox"/>		BEST Group	<input type="checkbox"/>
BEST Medical Center and Services	<input type="checkbox"/>		BEST Medical Center and Services	<input type="checkbox"/>

BEST Group Company (CARD FIVE)	Tick which company(s) to assign contact to	<p>dLife FOR YOUR DIABETES LIFE!</p> <p>Allison Schauwecker Consumer Engagement Coordinator schauwecker@dlife.com www.dlife.com</p> <p>101 Franklin Street Westport, CT 06880 Phone 203 635 1010 Mail 203 454 6985 Fax 203 454 6986</p> <p>a LifeMed Health Company</p>	BEST Group Company (CARD SIX)	Tick which company(s) to assign contact to
BECCI_USEA	<input type="checkbox"/>		BECCI_USEA	<input type="checkbox"/>
PiezoSource	<input type="checkbox"/>		PiezoSource	<input type="checkbox"/>
BEST-Bio	<input type="checkbox"/>		BEST-Bio	<input type="checkbox"/>
Encore	<input type="checkbox"/>		Encore	<input type="checkbox"/>
BEST Chem. and Pharma Services	<input type="checkbox"/>		BEST Chem. and Pharma Services	<input type="checkbox"/>
BEST-Bio Diagnostics	<input checked="" type="checkbox"/>		BEST-Bio Diagnostics	<input checked="" type="checkbox"/>
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BEST Group	<input type="checkbox"/>		BEST Group	<input type="checkbox"/>
BEST Medical Center and Services	<input type="checkbox"/>		BEST Medical Center and Services	<input type="checkbox"/>

BEST Group Company (CARD FIVE)	Tick which company(s) to assign contact to	<p>athena diagnostics</p> <p>Arthur V. Boyce, Jr. Vice President of Marketing</p> <p>Four Biotech Park 377 Plantation Street Worcester, MA 01605</p> <p>(800) 394-4493 ext. 3085 (508) 752-7421 fax arthur.boyce@athenadiagnostics.com www.athenadiagnostics.com</p>	BEST Group Company (CARD SIX)	Tick which company(s) to assign contact to
BECCI_USEA	<input type="checkbox"/>		BECCI_USEA	<input type="checkbox"/>
PiezoSource	<input type="checkbox"/>		PiezoSource	<input type="checkbox"/>
BEST-Bio	<input type="checkbox"/>		BEST-Bio	<input type="checkbox"/>
Encore	<input type="checkbox"/>		Encore	<input type="checkbox"/>
BEST Chem. and Pharma Services	<input type="checkbox"/>		BEST Chem. and Pharma Services	<input type="checkbox"/>
BEST-Bio Diagnostics	<input checked="" type="checkbox"/>		BEST-Bio Diagnostics	<input checked="" type="checkbox"/>
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